

'Get Insight'*Know Where You Stand So You
Know What To Do*

Need A Quick Path to 'Deal Ready'?

As soon as you are aware of your own, your team's and your organization's M&A preparation strengths and gaps, if you are like most executives in this position, you'll be looking for the most effective way to clarify and prioritize specific requirements to close critical gaps without getting bogged down in endless remedial projects. If speed is of the essence, the quickest route will be to take a path already established. And if you value building and keeping M&A capability in your organization, this program may be for you.

Program Benefits

Our 'Deal Ready' Roadmap Program has been designed to provide dealmakers with a practical deal preparation framework founded on global research. The program drives an efficient process to create a tailored roadmap that gives laser focus to deal preparation efforts. This 4 week LIVE online program is facilitated by Karen Isely, and followed by a structured check in process in support of effective roadmap implementation. The main program benefits include:

- Actionable 'Deal Ready' Roadmap, set to implement
- Immediate, applied learning based on our latest global research
- Interaction and discovery with peers across industries during the MasterClass series and in group coaching calls
- 1 on 1 coaching provided by Karen during and following the program
- Supporting templates, tools and checklists.

Participant Requirements

- Suitable for CEO, Head of Strategy/BD, Head of People Function.
- Proxies for these roles considered as long as they have deal experience and hold clear accountability for improving deal outcomes.
- Investment covers two participants so that learning opportunities and workload can be shared.
- Participating organizations selected on application to ensure balanced peer group with no direct competitors.

Prerequisites

- A prerequisite for this 'Deal Ready' Roadmap Program is the completion of either our Team M&A Preparation Assessment or M&A Capability Audit.
- Both are confidential assessments of M&A preparation level against factors known to contribute to deal success.
- Allow for a minimum of two weeks before the program begins for completion of the Assessment and four weeks for the Audit.

Build a tailored 'Deal Ready' Roadmap and create laser focus for your deal preparation investments.

Apply To Join Upcoming Group Program

July 2022
September 2022
November 2022

Get In Touch to
Request More Information:
www.iselyassociates.com

About Us

Isely Associates is a specialist M&A Advisory business. We work with leaders of organizations growing by merger, acquisition or similar business transactions to anticipate and manage their people-related deal risks.

'Get Insight'
*Know Where You Stand So You
 Know What To Do*

What To Expect

Everyone begins with their results from prerequisite M&A Preparation Assessment or M&A Capability Audit.

Master Class series is the frame for Roadmap development

Karen Isely facilitates online Master Classes (six two-hour sessions) over 4 weeks to provide the knowledge, process, tools and support for 'Deal Ready' Roadmap creation.

Essentials for M&A Success – Link Between People Experience and Deal Objectives

Mastering Clarity to Improve People Experience and Deal Outcome

Mastering M&A Leadership to Improve People Experience in Deals

Mastering Culture – Before, During and After the Deal

M&A Foundation – Capability and Execution

Wrap Up Session – Roadmap Meets Business Rhythm

Weekly group guidance sessions facilitate participant development and Roadmap preparation

Personalized Support

- **1-on-1 coaching calls** as required to provide tailored direction and practical, actionable recommendations
- **Expert review** of completed Roadmap
- **Five 1-on-1 progress calls following completion:** first quarter monthly, then quarterly

Your Investment

- ½ to 1 day per week, per participant, for Master Class participation and application of learning to build Roadmap in stages
- US\$9,700 + applicable local tax

'Deal Ready' Roadmap Program In Context



**Apply To Join
 Upcoming Group
 Program**

July 2022
 September 2022
 November 2022

Get In Touch to
 Request More Information:
www.iselyassociates.com

Our 'Deal Ready' Roadmap Program is undertaken in strict confidence, with full non-disclosure agreements in place whenever required.

About Us

Isely Associates is a specialist M&A Advisory business. We work with leaders of organizations growing by merger, acquisition or similar business transactions to anticipate and manage their people-related deal risks.